

Power of synthetics. Sustainability of biologicals.

Presented by: Ben Cicora, SVP Sales and Marketing







LEADING THE WAY IN PEPTIDES INSECTICIDES

Previous Barriers Due To:

Production

- At scale
- At reasonable cost

Bioavailability

- Formulation Stability
- Insect uptake

Regulatory

• Biologic vs. chemical

SPEAR® OVERCOMES CHALLENGES:

Production

Proprietary production platform capable of producing a wide variety of peptides at scale and at reasonable cost

Bioavailability

- Stable peptide
- Significant optimization of formulation
- Synergy with Bt to ensure penetration of target insects

Regulatory

Efficient path established with EPA Emerging Technology



FIRST PRODUCT FAMILY

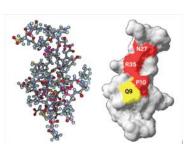
Our First Product Family

- Natural ICK-type peptide, 40 amino acid
- IRAC Group 32 nAChR
- Broad pest spectrum (Contact and Ingestion)
- Designed to be safe for humans, mammals, birds, fish, honeybees & Beneficial's
- Certified sustainable
- 0 days Pre-harvest interval, 4 hours re-entry interval
- No phytotoxicity observed, no toxic residues (MRL)



- Greenhouse version SPEAR®-T launched in July 2018
- Field version Spear[®]-Lep now available in Q1/2019









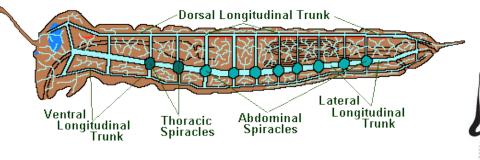
BIOAVAILABILITY: THE CENTRAL CHALLENGE

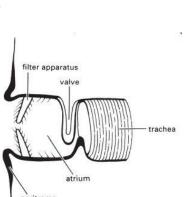
Two routes of entry:



LIQUID CONCENTRATE

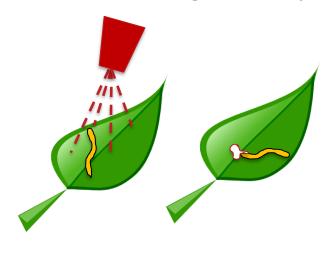
Contact – for existing insects at the time of spray (through spiracles/surface to volume ratio)





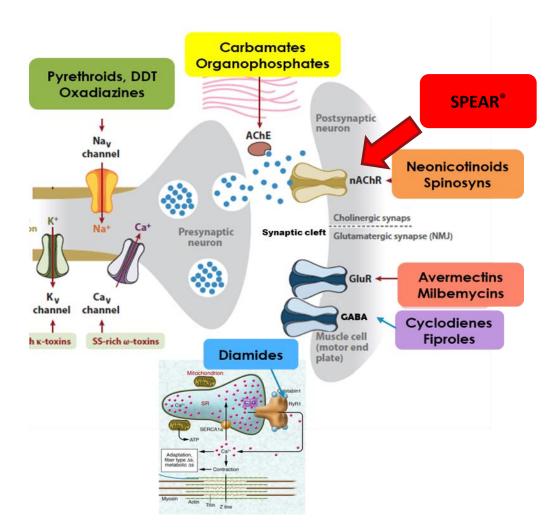


Oral ingestion – for insects that appear post-spray (bioavailability enhanced by non-lethal dose synergy with Bt)





NEW IRAC CODE





- November 26, 2018: the IRAC approved Group 32
 Nicotinic Acetylcholine Receptor (nAChR)
 Allosteric Modulators Site II.
- This confirms that SPEAR® targets the nicotinic acetylcholine receptor (nAChR) in a different way from any existing class of insecticides.
- **SPEAR® binds to the nAChR** at a site allosteric to nicotine (and neonics). This MoA is similar to, but distinct from spinosyns.
- Insect pests resistant against other nAChR insecticides show **no cross-resistance** to SPEAR®.
- As of today only 13 nerve and muscular modes-ofaction are known in the insecticide world.



THE DEPTH OF THE FUTURE





THE POWER OF SYNTHETICS. THE SAFETY AND SUSTAINABILITY OF BIOLOGICALS.



solution by



Ben Cicora SVP, Vestaron Corp

HARNESSING THE POWER OF PEPTIDES

Vestaron exists to improve the safety, efficacy and sustainability of crop protection through migration from chemical pesticides to biological peptides